

## **Graduate Placement - Junior Advisor – 1 Year**

**Office Location:** Leeds

**Are you a recent graduate passionate about business, innovation, and internationalisation? Do you want to make a real difference to the UK economy?**

Small businesses are the backbone of the UK, driving national productivity, wealth, and job creation. RTC North Ltd is a leading organisation supporting these vital businesses to innovate, overcome industrial and societal challenges, boost productivity, and achieve sustainable growth. Due to recent contract wins, we're expanding our team and seeking enthusiastic graduate advisors to join us.

Our specialists engage with over 3,000 companies annually, helping them develop robust growth strategies, create innovative products and services, and access new markets. Established in 1989 as one of 12 Regional Technology Centres, RTC North has a long and trusted history of supporting businesses regionally, nationally, and internationally.

### **The Role:**

As a Junior Advisor, you'll work alongside our experienced advisory teams, delivering coaching, consulting, and improvement projects to small businesses. You'll be involved in a variety of exciting areas, including innovation management, productivity enhancement, technology adoption, scaling up, investment readiness, internationalisation, and supply chain diversification.

### **Key Responsibilities:**

- Identify potential client companies in collaboration with our marketing and advisor teams.
- Onboard new clients, gathering essential baseline data, company background, financials, key markets, innovation needs, and growth opportunities.
- Support advisors in comprehensively diagnosing clients' needs, working directly with senior leaders.
- Collaborate with business specialists and client companies to develop tailored action plans that drive business growth and innovation.
- Deliver expert support, working with colleagues and external experts as needed.
- Identify and help clients access suitable funding opportunities.
- Provide referrals to additional support resources upon completion of action plans.
- Monitor and report performance against targets and client impact.
- Contribute to business development through networking and stakeholder engagement.

### **Qualifications:**

- Bachelor's degree in a relevant field including Clean tech, net zero, AI, supply chain, decarbonisation, STEM.
- A genuine passion for business management, innovation, and internationalisation.
- Strong analytical and problem-solving skills.
- Excellent communication and interpersonal skills.
- Ability to work effectively as part of a team.
- A willingness to adapt and learn in a fast-paced environment.

### **Why Join RTC North?**

- Make a tangible impact on the growth and success of small businesses.
- Gain exposure to a diverse range of projects and industries.
- Benefit from professional development and training opportunities.
- Work in a collaborative and supportive environment.
- A salary of £26,000, profit share, generous pension, and more.

### **Ready to make a difference?**

If you're a recent graduate eager to help small businesses thrive, apply now to join our dynamic team at RTC North and contribute to the future of the UK economy.

### **How to Apply:**

Please submit your CV and a compelling cover letter outlining your qualifications and motivation to [talent@rtcnorth.co.uk](mailto:talent@rtcnorth.co.uk)

*RTC North Ltd is an equal opportunity employer and values diversity. We encourage applications from candidates of all backgrounds and experiences.*